

Innovative utilisation and financing concept

Rental as a Service (RaaS)

Equal opportunities/chances compared to leasing/rental offers of large companies/corporations!



Are you still selling or already leasing without having to use your own liquidity?




Contact


Your contact Person


Many medium-sized manufacturers and dealers would also like to lease/rent their products themselves like large companies/corporations, but do not have the necessary liquidity and equity capital. With RaaS I offer you as a medium-sized manufacturer and dealer equal opportunities without having to use your own liquidity. Through my network I can offer you RaaS worldwide.




RaaS – Rental as a Service
Herr Wolfgang Fuchs

 Weichselstr. 55
D-51371 Rheindorf
(Leverkusen)

 +49 (0) 214 - 87093664

 +49 (0) 172 - 4204584

 WF@RaaS-Leasing.de

 www.RaaS-Leasing.de



Your advantages as manufacturer/dealer

- ✓ lessor-like position
- ✓ the leasing company acts as your own finance/leasing company
- ✓ payment of the purchase price directly after acceptance
- ✓ protection/conservation of your own liquidity
- ✓ very low leasing rates, which are determined by you
- ✓ massive sales simplification/support
- ✓ no more painful customer discounts
- ✓ stronger customer loyalty
- ✓ control over the entire life cycle
- ✓ ownership of the returns
- ✓ refurbishment and recovery revenues/secondary market
- ✓ revolving turnover with the same customer
- ✓ Increase of the total margin
- ✓ geographical coverage: worldwide
- ✓ contact person in Germany
(Languages: German, English, French, Italian, Spanish)
- ✓ support at trade fairs in Germany
(we speak the most important languages of your customers)

Advantages of your customers as a lessee

- ✓ low leasing rates
- ✓ transparency and simplicity: no grey areas and legal pitfalls
- ✓ leasing contract always ends at the end of the basic rental period/
minimum rental period
- ✓ return of the leasing object at the end of the term
(acquisition of ownership by the manufacturer/dealer possible)
- ✓ costs for transport, installation and instruction/training can
be co-financed
- ✓ protection/conservation of liquidity
- ✓ business equipment remains at the latest level (performance)
- ✓ bank credit line remains
- ✓ no securities required
- ✓ investments are possible despite low budgets
- ✓ return on investment (ROI) from the first month
- ✓ balance sheet neutrality (off balance): capex → opex
- ✓ contact person is located in Germany
(Languages: German, English, French, Italian, Spanish)

**ADDED
VALUE**