

innovative utilisation and financing concept Rental as a Service (RaaS)

supplemented by
Machine Insurance Plus
and Warranty Insurance
for new machines



*Do you still sell
or do you already lease?*

for your customers



Contact Your contact persons

I am at your disposal for further questions. On request I will send you a summary of the RaaS model including the insurance solutions as well as the Excel table for individual calculation.



RaaS – Rental as a Service
Herr Wolfgang Fuchs

 Weichselstr. 55
D-51371 Rheindorf
(Leverkusen)

 +49 (0) 214 - 87093664

 +49 (0) 172 - 4204584

 WF@RaaS-Leasing.de

 www.RaaS-Leasing.de

 **Guaranteed a strong partner...**

GENTELE & KOLLEGEN
INTERNATIONALER VERSICHERUNGSMAKLER

Gentele & Kollegen
Internationaler
Versicherungsmakler GmbH

 Wiesenstraße 1a
91126 Schwabach

 Herr Markus Onzulis

 +49 (0) 9122 - 6000256

 markus.onzulis@gentele-kollegen.de

 www.gentele-kollegen.de

Your advantages as manufacturer/dealer

- ✓ lessor-like position
- ✓ the leasing company acts as your own finance/leasing company
- ✓ payment of the purchase price directly after acceptance
- ✓ protection/conservation of your own liquidity
- ✓ very low leasing rates, which are determined by you
- ✓ massive sales simplification/support
- ✓ no more painful customer discounts
- ✓ stronger customer loyalty
- ✓ control over the entire life cycle
- ✓ ownership of the returns
- ✓ refurbishment and recovery revenues/secondary market
- ✓ revolving turnover with the same customer
- ✓ additional earnings from repairs and spare parts
- ✓ Increase of the total margin
- ✓ geographical coverage: worldwide
- ✓ contact person is located in Germany
(Languages: German, English, French, Italian, Spanish)
- ✓ support at trade fairs in Germany
(we speak the most important languages of your customers)

Highlights Machinery Insurance Plus

- ✓ for all your customers in the EU!
- ✓ insurability of machines up to an age of 15 years
- ✓ compensation for replacement value in case of total loss up to a machine age of two years
- ✓ compensation in case of total loss of machinery up to 10 years amounts to at least 50% and from 10 years to 15 years at least 30% of the insured value
- ✓ GAP cover (reimbursement of residual leasing value in case of total loss)
- ✓ very attractive premium rates
- ✓ additional costs of technological progress are covered
- ✓ uncomplicated and fast claims processing
- ✓ geographical coverage: EU
- ✓ policyholder: your customer or lessee

Highlights Machine guarantee insurance for new machines

- ✓ for all manufacturers/dealers and their customers in the EU!
- ✓ guarantee for 3 years following the statutory/legal warranty period
- ✓ compensation for consequential damage due to design faults, material defects or execution error
- ✓ very attractive premium rates
- ✓ uncomplicated and fast claims processing
- ✓ policyholder: You as the manufacturer/dealer

**HIGH
LIGHTS**